

# 2023

Best Sign Systems, Inc.

**SIGN STANDARDS & PRICING GUIDE**

**DEALER PRICING EFFECTIVE January 1, 2023**

Best Sign Systems reserves the right to update pricing at its convenience.

Last Updated: January 1, 2023

<b>Contents</b>	
ABOUT THIS PRICING BOOK ·····	3
STRATA ·····	4
LUCENT ·····	5
LUCENT (clear/unfinished) ·····	6
GRAPHIC BLAST MP (melamine phenolic) ·····	7
GRAPHIC BLAST FG (fiberglass) ·····	8
IMPRESSIONS ·····	9
BENTO BOX FRAMES ·····	10
RASTER ACRYLIC ·····	11
RASTER METAL ·····	12

**About this pricing book**

Best Sign Systems' products may be configured with the options described in this pricing and configuration guide. In most cases, pricing is determined by multiplying the width by height of each sign by its corresponding square inch price. Additional costs are specified for additional features or mounting options.

This pricing guide reflects the most commonly ordered product features. Best Sign Systems can custom manufacture almost any sign to meet your exact specifications. If your needs exceed those defined in this guide, please contact our customer service group for assistance with your order.

## STRATA

Custom Pricing Information

### About Strata

The Strata curved-face sign system allows for a standardized, easily interchangeable sign system that can be integrated within the décor, styling, and performance requirements of any interior environment. The various panel sizes, graphic methods and configurations allow a great deal of flexibility while keeping the benefits of standard products.

### Mounting System

At the heart of the system is an aluminum mounting rail that supports and provides for precise positioning of the sign's panels. Mounting rails are available in differing lengths to accept one or more panels of varying sizes. The tops and bottoms of the mounting rails are capped with injection-molded clips.

One rail is required for 6" wide signs; two rails are required for all others.

### Panel Types

Three types of panels can be applied to the mounting rail: graphic panels, ADA panels and Window Sign Inserts. All are available in varying sizes.

### Compatibility

The Strata system is compatible with existing modular systems and competitive pricing offers an advantage for Best Sign System resellers to offer a replacement solution for existing systems.



### ADA Panel Prices

Raised characters and Grade II braille

		Height				
		2.5"	3.5"	6"	9"	12"
Width	6"	58.24	63.06	82.05	108.24	135.55
	9"	70.07	80.24	112.40	145.17	176.39
	12"	79.31	100.87	132.99	184.00	221.70
	17.5"	116.54	144.40	204.77	218.75	297.95

### Graphic Panel Prices

Includes paint finish, direct image, vinyl, or screen printing

		Height						
		1.25"	2.5"	3.5"	6"	9"	12"	17.5"
Width	6"	23.97	39.17	44.92	59.24	81.26	86.87	110.02
	9"	33.08	48.97	56.76	71.58	96.82	113.78	140.47
	12"	36.42	55.07	65.63	91.23	121.41	144.61	178.51
	17.5"	45.33	70.52	81.18	110.68	147.78	181.25	194.39

### Window Sign with Matte Lens

Does not include paper insert

		Height		
		2.5"	3.5"	6"
Width	6"	16.92	25.37	36.52

Overall panel sizes are nominal.

Pricing includes basic typesetting, one standard background color, standard text color, sign face, support ribs, Mounting rails and mounting rail end caps.

### About Lucent™

Lucent is a flexible and responsible alternative to Photopolymer and glass that provides an unprecedented ability to utilize reflected and transmitted light in the design of your architectural signage. Our pressure formed acrylic sign technology offers tremendous design flexibility and a high-quality finish that preserves precise detail, surface, and edge finishing. Create a contemporary architectural style that simulates a variety of glass applications combined with unique surface textures in an impact resistant sign. Add metallic text and raised graphics or a second surface color to expand the design possibilities of this versatile product.

### Types of Bevels



Classic      Bull Nose      45 Degree

PRODUCT CLASS	Standard	Standard	Standard	Premium	Premium	Premium	Custom	Custom	Custom
MATERIAL DEPTH	1/8"	1/4"	3/8"	1/8"	1/4"	3/8"	1/8"	1/4"	3/8"
PERFORMANCE RATING	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior
RAISED 1/32" GRAPHICS & GRADE II BRAILLE	*	*	*	*	*	*	*	*	*
MATERIAL COLORS									
Clear	*	*	*	*	*	*	*	*	*
Green Edge				*	*	*	*	*	*
BACKGROUND & SURFACE OPTIONS									
Metallic Surface or Subsurface Paint (25 std colors)				*	*	*	*	*	*
Clear or Painted Subsurface Color (124 std colors)	*	*	*	*	*	*	*	*	*
Standard Surface Painted Color (124 std colors)	*	*	*	*	*	*	*	*	*
TEXT & RAISED CHARACTERS									
38 Standard Colors	*	*	*	*	*	*	*	*	*
Metallic: Silver, Gold				*	*	*	*	*	*
SURFACE TEXTURES: MATTE OR SLATE	*	*	*	*	*	*	*	*	*
EDGE DETAILING									
Polished Edges								*	*
Beveled Edges (classic bevel only available in 3/8")					*	*		*	*
PROFILES: SIGN SHAPE	*	*	*	*	*	*	*	*	*
MOUNTING OPTIONS: TAPE, MOUNTING HOLES	*	*	*	*	*	*	*	*	*
PRICING									
8 to 17 Square Inches (W x H) x Square Inch Price	2.53	2.57	2.72	2.73	2.78	2.93	3.24	3.27	3.45
18 to 63 Square Inches (W x H) x Square Inch Price	1.59	1.63	1.79	1.78	1.82	1.97	2.29	2.32	2.49
64 to 199 Square Inches (W x H) x Square Inch Price	1.35	1.37	1.51	1.53	1.55	1.70	2.22	2.25	2.44
200+ Square Inches (W x H) x Square Inch Price	1.19	1.20	1.37	1.37	1.40	1.54	1.99	2.01	2.18
ADDITIONAL COSTS & PRICING REQUIREMENTS									
Custom color match for text and raised characters	100.00								
Minimum order size	100.00								
Counter Sunk Mounting Holes – requires 1/4" material	Additional cost per hole .91								
WINDOW SIGN OPTIONS	SIZE					PRICE			
Acrylic with masked window	1 to 9 Square Inches					17.79			
Acrylic with masked window	10 to 12 Square Inches					26.71			
Acrylic with masked window	13+ Square Inches					36.94			

### About Unfinished Lucent™

Lucent is a flexible and responsible alternative to Photopolymer and glass that provides an unprecedented ability to utilize reflected and transmitted light in the design of your architectural signage.

Our Lucent product is being introduced to other sign manufacturers who purchase Unfinished Lucent and finish the completed sign in their shop.

Unfinished Lucent is not available in 3/8" material thickness.

No window options are available in Unfinished Lucent.

### Types of Bevels



Bull Nose



45 Degree

PRODUCT CLASS	Standard	Standard	Premium	Premium	Custom	Custom
MATERIAL DEPTH	1/8"	1/4"	1/8"	1/4"	1/8"	1/4"
PERFORMANCE RATING	Interior	Interior	Interior	Interior	Interior	Interior
RAISED 1/32" GRAPHICS & GRADE II BRAILLE	*	*	*	*	*	*
MATERIALS						
Clear	*	*	*	*	*	*
Green Edge			*	*	*	*
SURFACE TEXTURES: MATTE OR SLATE	*	*	*	*	*	*
EDGE DETAILING						
Polished Edges						*
Beveled Edges				*		*
PROFILES: SIGN SHAPE	*	*	*	*	*	*
MOUNTING OPTIONS: TAPE, MOUNTING HOLES	*	*	*	*	*	*
PRICING						
Pricing Per Square Inch	1.29	1.34	1.46	1.50	2.10	2.15
ADDITIONAL COSTS & PRICING REQUIREMENTS						
Minimum order size						100.00
Counter Sunk Mounting Holes – requires 1/4" material	Additional cost per hole					.91

### About our Graphic Blast® Etching Process

Best Sign Systems' proprietary Graphic Blast etching process enables artwork and text to be carved in many man-made and natural materials including engineered plastics, solid-surface materials, metal, and wood. Our Graphic Blast manufacturing process is ideal for tactile and ADA compliant interior signage requiring 1/32" raised characters and rounded Grade II braille that meets the Americans with Disabilities Act (ADA) standards. The Graphic Blast process allows virtually unlimited graphics and design flexibility.

### Graphic Blast® MP

Our Graphic Blast MP ADA sign system is regularly specified for interior public school and institutional applications because of the product's performance in high-traffic environments, low environmental impact, design flexibility and affordability. The overall quality of melamine laminates is far superior to acrylics and photopolymers. Melamine plastics meet virtually all municipal, state, and federal fire safety and building codes and are NEMA rated "self-extinguishing".

PRODUCT CLASS	Standard	Standard	Premium	Premium	Custom	Custom
MATERIAL DEPTH	1/8"	1/4"	1/8"	1/4"	1/8"	1/4"
PERFORMANCE RATING	Interior	Interior	Interior	Interior	Interior	Interior
Raised 1/32" Characters & Grade II Braille	*	*	*	*	*	*
MATERIAL & RAISED CHARACTER COLORS						
6 Standard Material Colors	*	*	*	*	*	*
118 Standard Paint Colors			*	*	*	*
25 Standard Metallic Paint Colors					*	*
BACKGROUND COLORS						
124 Standard Paint Colors	*	*	*	*	*	*
25 Standard Metallic Paint Colors					*	*
EDGE DETAILING						
Best Standard 1/32" Bevel	*	*	*	*	*	*
1/8" Bevel				*		*
PROFILES: SIGN SHAPE						
Square or Radius	*	*	*	*	*	*
Custom Shapes			*	*	*	*
MOUNTING OPTIONS: TAPE, MOUNTING HOLES & SCREWS						
PRICING						
8 to 17 Square Inches (W x H) x Square Inch Price	2.45	2.57	2.45	2.57	2.61	2.76
18 to 63 Square Inches (W x H) x Square Inch Price	1.55	1.70	1.55	1.70	1.73	1.89
64 to 199 Square Inches (W x H) x Square Inch Price	1.39	1.52	1.39	1.52	1.55	1.70
200+ Square Inches (W x H) x Square Inch Price	1.22	1.38	1.22	1.38	1.40	1.55
ADDITIONAL COSTS & PRICING REQUIREMENTS						
Minimum order size						100.00
Counter Sunk Mounting Holes	Additional cost per hole					.91
WINDOW SIGN OPTIONS	SIZE			PRICE		
Cutout, Slot or Masked Window	1 to 9 Square Inches			17.79		
Cutout, Slot or Masked Window	10 to 12 Square Inches			26.71		
Cutout, Slot or Masked Window	13+ Square Inches			36.94		

### About our Graphic Blast® Etching Process

Best Sign Systems' proprietary Graphic Blast etching process enables artwork and text to be carved in many man-made and natural materials including engineered plastics, solid-surface materials, metal, and wood. Our Graphic Blast manufacturing process is ideal for tactile and ADA compliant interior signage requiring 1/32" raised characters and rounded Grade II braille that meets the Americans with Disabilities Act (ADA) standards. The Graphic Blast process allows virtually unlimited graphics and design flexibility.

### Graphic Blast® FG

A fire, impact and corrosion resistant laminate with non-glare UV inhibited painted surface and 20+ year life expectancy unmatched for legibility, color retention and resistance to normal climatic elements. Ideal for exterior use requiring a high degree of strength and durability.

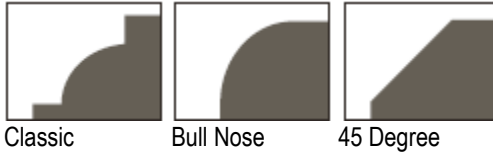
PRODUCT CLASS	Standard	Standard	Premium	Premium	Custom	Custom
MATERIAL DEPTH	1/8"	1/4"	1/8"	1/4"	1/8"	1/4"
PERFORMANCE RATING	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior	Interior/ Exterior
Raised 1/32" Characters & Grade II Braille	*	*	*	*	*	*
MATERIAL & RAISED CHARACTER COLORS						
6 Standard Material Colors	*	*	*	*	*	*
118 Standard Paint Colors			*	*	*	*
25 Standard Metallic Paint Colors					*	*
BACKGROUND COLORS						
124 Standard Paint Colors	*	*	*	*	*	*
25 Standard Metallic Paint Colors					*	*
EDGE DETAILING						
Best Standard 1/32" Bevel	*	*	*	*	*	*
1/8" Bevel				*		*
PROFILES: SIGN SHAPE						
Square or Radius	*	*	*	*	*	*
Custom Shapes			*	*	*	*
MOUNTING OPTIONS: TAPE, MOUNTING HOLES & SCREWS						
PRICING						
8 to 17 Square Inches (W x H) x Square Inch Price	2.45	2.57	2.45	2.57	2.61	2.76
18 to 63 Square Inches (W x H) x Square Inch Price	1.55	1.70	1.55	1.70	1.73	1.89
64 to 199 Square Inches (W x H) x Square Inch Price	1.39	1.52	1.39	1.52	1.55	1.70
200+ Square Inches (W x H) x Square Inch Price	1.22	1.38	1.22	1.38	1.40	1.55
ADDITIONAL COSTS & PRICING REQUIREMENTS						
Minimum order size	100.00					
Counter Sunk Mounting Holes	Additional cost per hole					.91
WINDOW SIGN OPTIONS	SIZE			PRICE		
Cutout, Slot or Masked Window	1 to 9 Square Inches			17.79		
Cutout, Slot or Masked Window	10 to 12 Square Inches			26.71		
Cutout, Slot or Masked Window	13+ Square Inches			36.94		



### About ImPressions™

ImPressions is a durable, low-cost signage solution that is best utilized in high traffic environments such as hotels, hospitals, public schools, and government facilities. The key to ImPressions durability lies in its material composition. Manufactured from thermoplastic (acrylic/PVC alloy), it can withstand daily usage and accidental bumps. Dirt and marks from impacts can be removed using commercial cleaning solutions.

### Types of Bevels



PRODUCT CLASS	Standard	Standard	Standard	Premium	Premium	Premium
MATERIAL DEPTH	1/8"	1/4"	3/8"	1/8"	1/4"	3/8"
PERFORMANCE RATING	Interior	Interior	Interior	Interior	Interior	Interior
RAISED 1/32" CHARACTERS AND GRADE II BRAILLE	*	*	*	*	*	*
MATERIAL AND RAISED CHARACTER COLORS						
Substrate Material: 14 Standard Colors	*	*	*	*	*	*
Text & Raised Characters: 38 Standard Colors	*	*	*	*	*	*
Text & Raised Characters: Metallic Silver & Gold				*	*	*
SURFACE TEXTURES: MATTE OR SLATE	*	*	*	*	*	*
EDGE DETAILING						
Beveled Edges (classic bevel only available in 3/8")					*	*
PROFILES: SIGN SHAPE						
5 Standard Shapes or any Custom Profile	*	*	*	*	*	*
MOUNTING OPTIONS: TAPE, MOUNTING HOLES & SCREWS						
WINDOW SIGN OPTIONS						
Flat non-glare lens (not available in 1/8")		*	*		*	*
FLAME & UV RESISTANCE						
Class A Fire-Rating				*	*	*
PRICING						
8 to 17 Square Inches (W x H) x Square Inch Price	2.61	2.90	3.12	2.70	3.12	3.35
18 to 63 Square Inches (W x H) x Square Inch Price	1.63	1.81	2.11	1.87	2.08	2.32
64 to 199 Square Inches (W x H) x Square Inch Price	1.40	1.58	1.79	1.58	1.75	2.05
200+ Square Inches (W x H) x Square Inch Price	1.25	1.42	1.63	1.41	1.62	1.89
ADDITIONAL COSTS & PRICING REQUIREMENTS						
Custom color match for text and raised characters	100.00					
Additional Sq. In. Cost for 1/8" Oversized Back Plate (W x H) x Square Inch Price	.70					
Minimum Order Size	100.00					
Counter Sunk Mounting Holes	Additional cost per hole					.91
WINDOW SIGN OPTIONS	SIZE			PRICE		
Acrylic with masked window	1 to 9 Square Inches			17.79		
Acrylic with masked window	10 to 12 Square Inches			26.71		
Acrylic with masked window	13+ Square Inches			36.94		

### About Bento Box Frames

Best Bento Frames offer an exciting new alternative to traditional frames. Best is introducing this product as a replacement of Best's traditional 2800 Frame series with added features and improved lead times, all at a low cost to our customers!

Best Bento frames are available in a variety of sizes and color options that have not been previously available in the industry. Now your orders will not be delayed due to long lead times as a result of frames.

PRODUCT CLASS	Standard	Custom
OVERALL FRAME DEPTH	1/2"	1/2"
PROFILE: SIGN SHAPE		
Square or Radius Corners	•	
Custom Shapes		•
PERFORMANCE RATING	Interior	Interior
COLORS		
124 Standard Paint Colors	•	
Custom Colors		•
MOUNTING		
Vinyl Foam Tape (VFT)	•	•
PRICING		
Pricing Per Square Inch (W x H) x Square Inch Price	.42	.54
ADDITIONAL COSTS & PRICING REQUIREMENTS		
Minimum order size		100.00
Countersunk mounting holes (per each)		.91
Shim Stock and Magnetic Tape Inside Frame (H x W) x Square Inch Price		.34



### About Raster Acrylic

We are proud to announce our new budget friendly option for ADA compliant signage still with our high-quality standards and workmanship. Our Raster Acrylic process provides countless design options and combinations. Our laser cut applied letters, graphics and clear raster braille can be applied to surface or second surface painted acrylic or surface applied Formica or Wilsonart backgrounds. Add a window for a changeable message or custom accent to design your perfect sign.

<b>PRODUCT CLASS</b>	Standard	Standard	Standard	Standard	Premium	Premium	Premium	Premium	Custom	Custom	Custom	Custom
<b>MATERIAL DEPTH</b>	1/8"	1/4"	3/8"	1/2"	1/8"	1/4"	3/8"	1/2"	1/8"	1/4"	3/8"	1/2"
<b>PERFORMANCE RATING</b>	Interior	Interior	Interior	Interior	Interior	Interior	Interior	Interior	Interior	Interior	Interior	Interior
<b>RAISED 1/32" GRAPHICS &amp; GRADE II BRAILLE</b>	•	•	•	•	•	•	•	•	•	•	•	•
<b>BACKGROUND COLORS</b>												
124 Standard Paint Colors	•	•	•	•	•	•	•	•	•	•	•	•
Standard Formica/Wilsonart Colors					•	•	•	•	•	•	•	•
<b>TEXT &amp; RAISED CHARACTERS</b>												
Standard Rowmark Colors	•	•	•	•	•	•	•	•	•	•	•	•
<b>EDGE DETAILING</b>												
Beveled Edges (classic bevel only available in 3/8")						Painted	Painted	Painted		Formica	Formica	Formica
<b>PROFILES: SIGN SHAPE</b>	•	•	•	•	•	•	•	•	•	•	•	•
<b>MOUNTING OPTIONS</b>												
Vinyl Foam Tape	•	•	•	•	•	•	•	•	•	•	•	•
Holes & Screws		•	•	•		•	•	•		•	•	•
<b>PRICING</b>												
8 to 17 Square Inches (W x H) x Square Inch Price	2.25	2.31	2.46	2.61	2.44	2.51	2.64	2.81	2.89	2.95	3.08	3.22
18 to 63 Square Inches (W x H) x Square Inch Price	1.39	1.47	1.59	1.72	1.62	1.65	1.80	1.93	2.01	2.11	2.23	2.38
64 to 199 Square Inches (W x H) x Square Inch Price	1.18	1.20	1.37	1.51	1.37	1.40	1.54	1.67	1.97	2.01	2.18	2.31
200+ Square Inches (W x H) x Square Inch Price	1.16	1.18	1.33	1.47	1.33	1.37	1.50	1.63	1.93	1.96	2.12	2.25
<b>ADDITIONAL COSTS &amp; PRICING REQUIREMENTS</b>												
Minimum order size												100.00
Counter Sunk Mounting Holes – requires 1/4" material	Additional cost per hole											.91
<b>WINDOW SIGN OPTIONS</b>	<b>SIZE</b>								<b>PRICE</b>			
Masked Window	1 to 9 Square Inches								17.79			
Masked Window	10 to 12 Square Inches								26.71			
Masked Window	13+ Square Inches								36.94			

### About Raster Metal

Aluminum, Brass, Bronze or Stainless Steel signs for a truly affordable price. Our Raster Metal process combines laser cut applied letters and graphics with the aesthetics of real satin finished metal. Choose stainless steel or clear raster braille to best compliment your sign.

<b>MATERIAL</b>	Aluminum	Aluminum	Brass/Bronze	Brass/Bronze	Stainless	Stainless
<b>MATERIAL DEPTH</b>	1/8"	1/4"	1/8"	1/4"	1/8"	1/4"
<b>PERFORMANCE RATING</b>	Interior	Interior	Interior	Interior	Interior	Interior
<b>RAISED 1/32" GRAPHICS &amp; GRADE II BRAILLE</b>	*	*	*	*	*	*
<b>BACKGROUND FINISH</b>						
Satin – Clear Lacquer	*	*	*	*	*	*
<b>TEXT &amp; RAISED CHARACTER COLORS</b>						
Brown			*	*		
Black	*	*	*	*	*	*
<b>EDGE DETAILING</b>						
Square	*	*	*	*	*	*
<b>PROFILE: SIGN SHAPE</b>						
Square	*	*	*	*	*	*
<b>MOUNTING OPTION</b>						
Holes & Screws	*	*	*	*	*	*
<b>PRICING</b>						
8 to 17 Square Inches (W x H) x Square Inch Price	2.95	3.04	4.63	4.70	8.57	8.91
18 to 63 Square Inches (W x H) x Square Inch Price	1.93	1.97	3.04	3.10	5.65	5.75
64 to 199 Square Inches (W x H) x Square Inch Price	1.65	1.70	2.61	2.68	4.86	5.01
200+ Square Inches (W x H) x Square Inch Price	1.62	1.65	2.53	2.62	4.71	4.86
<b>ADDITIONAL COSTS &amp; PRICING REQUIREMENTS</b>						
Minimum order size						100.00
Counter Sunk Mounting Holes – requires 1/4" material	Additional cost per hole					6.78